



Software Solutions Overview

Align IT solutions with your business strategy

The Sirius Software Consulting Services team comprises highly certified Solution Architects and Software Solution Specialists who help clients evaluate, acquire and implement software solutions which enable clients to achieve their business goals. Sirius offers Software Solution Services in five distinct solution areas.

Business Optimization & Modernization

Achieve significant improvements throughout your business. Sirius can help enhance and extend your existing software resources to create an agile foundation for the future of your business. Consider Sirius for solutions like Business Process Management to enable real-time process visibility and updates, Improved application integration (SOA), Custom Web Applications and Application Modernization.

Collaboration, Portals & Social Business

Ensure better business outcomes with smarter social business solutions. Sirius can help you connect your people, enable collaboration, support innovation, and enable employee "self-optimization." Our consultants can help you realize the benefits of becoming a social business, reducing costs and maximizing employee potential.

Commerce

Evolve your electronic initiatives into successful e-business channels. Our industry-recognized and awarded team has extensive experience in B2C & B2B commerce, including Mobile and Social, for clients in the retail, manufacturing, distribution, financial services and healthcare industries.

Enterprise Content Management

Become a paperless organization, meet compliance requirements, and put your company's content to better use. Sirius can help you develop and implement an enterprise content management strategy across multiple solution areas ranging from Collaboration and Social Business to Compliance and Governance driving value through enhanced functionality and increased user adoption.

Asset, System and Endpoint Management

Monitor, secure and document your infrastructure. Sirius can assist you in monitoring, managing and securing your infrastructure using a single console for both real-time visibility and control. Our consultants will help to reduce complexity and cost, and boost productivity by allowing you to better manage your endpoints and assets.

Software Security and Compliance

Align security initiatives with the goals of your business. Sirius can help your organization administer, secure and monitor identities, define roles and entitlements with efficient life-cycle management, provide access controls, and facilitate compliance auditing.

Business Optimization & Modernization products

- ♦ WebSphere®: Application Server, Message Broker
- ♦ IBM Business Process Manager
- ♦ IBM Blueworks Live, MQ, DataPower®
- ♦ Rational®: Developer for Power (RDp), Host Access Transformation Services (HATS), Team Concert (RTC)

Collaboration, Portals & Social Business products

- ♦ WebSphere Portal, Web Content Manager, Microsoft SharePoint
- ♦ IBM Connections, Forms, Sametime
- ♦ Lotus Notes and Domino, Lotus Quickr

Commerce products

- ♦ WebSphere Commerce, Sales Center, Mobile Stores and Social Commerce
- ♦ Extended Search, Analytics, Payment Gateways, Common Carriers, Tax, Ratings & Reviews, Chat, Loyalty/Rewards

Enterprise Content Management products

- ♦ FileNet P8, IBM Content Manager, IBM Case Manager
- ♦ Enterprise Records Manager, Content Collector for Email, for Files, for SharePoint, IBM Classification Module
- ♦ DataCap Capture, Kofax Capture
- ♦ Content Manager on Demand

Asset, System and Endpoint Management products

- ♦ Tivoli Endpoint Manager
- ♦ Tivoli: Monitoring, Asset Manager, Composite Application Manager, Service Request Manager

Software Security and Compliance

- ♦ IBM Security: Identity Manager, Access Manager, Directory Integrator, Federated Identity Manager, Information and Event Manager





The STRATUS Advantage

Most people would never think of attempting to build a house without a blueprint. Yet a surprising number of companies tackle major software projects without putting a plan in place for assessing their business goals, implementing the solution or evaluating the results. Consequently, many software implementations lack focus, and ultimately fail to provide the increased productivity, profitability or ROI that the solution could provide.

Sirius Program Managers, Architects, Project Managers and Business Analysts work together with you and your team to review your business strategy, and to plan the right solution for your company's unique needs. With our extensive project management experience, consulting expertise and systematic implementation approach, Sirius is the ideal partner to put your software implementation on the path to success.

Sirius' solution methodology

The Sirius Technical and Repeatable Approach to Uniform Solutions (STRATUS) is a proven methodology that will take you from discovery through delivery of your software solution.

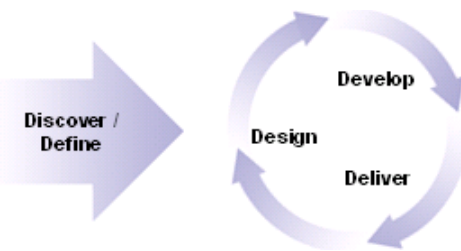
No-Charge Solution Discovery: Understanding your organization's high-level business and technical requirements, and developing the initial solution scope, timeline and costs. Findings are delivered to you in a Findings Report that typically includes:

- ♦ Client Profile
- ♦ Discovery Session Participants
- ♦ Business Issues
- ♦ High-Level Functional, Non-Functional, and Technical Requirements
- ♦ Hardware and Software Recommendations
- ♦ Project Scope, Timeline, and Costs
- ♦ Other Considerations

Solution Outline: Defining the solution framework, creative approach, and the project plan (details at right).

Solution Implementation: Creating detailed usage scenarios and technical specifications; Setting up the application environments; Developing and testing the application in an iterative and incremental fashion.

Solution Delivery: Handing-off the application and underlying infrastructure to the client, and launching the application to the first set of end-users.



Successful software projects require an iterative process that starts with a thorough assessment of business goals, infrastructure needs and current assets. Feedback gathered during and after implementation lets our consultants fine-tune the solution to achieve results that are optimized to your unique environment.

Solution Outline deliverables

- ♦ **Solution Requirements Document:** Documents the detailed functional, non-functional and technical requirements for the project.
- ♦ **Information Architecture (IA):** Provides artifacts such as user personas, wireframes, functional analysis, content inventory, and creative designs for the user interface.
- ♦ **Solution Design Document including New UI Design:** Using the outputs from the Information Architecture, the solution is fully designed, including the new User Interface as determined from the theme above, and placed into the wireframes.
- ♦ **Infrastructure Setup Plan:** Outlines the specific steps to instantiate the solution software, including items such as LDAP integration, database connectivity, etc.
- ♦ **Security Strategy:** Addresses integration points and requirements for identity management, application access, etc.
- ♦ **Knowledge Transfer and Support Plan:** Ensures that knowledge transfer and documentation of the ongoing support plan are complete once the Project goes live.
- ♦ **Master Test Plan:** Includes assignment of test script development, testing roles, and ensuring a test schedule aligns with solution deployment.
- ♦ **Adoption Strategy and Measurement of Success:** A targeted communication strategy for end-users outside your organization. Sirius then works with you to document Measurements of Success for the adoption of the solution, for functional enhancements in later phases.
- ♦ **Project Management Plan:** Encompasses many different areas of the planning function, and addresses such areas as Risk and Issue Management, Change Control, etc.
- ♦ **Project Schedule:** Used as the primary tool for project control. Updated on (at least) a weekly basis to help control the project.



IBM. Lotus. software

IBM. Tivoli. software

IBM. WebSphere. software

IBM. Information Management software

IBM. Rational. software

