

Take the first step to optimizing your server environment

Server consolidation isn't just for large enterprises. Companies with as few as a dozen servers are finding that performance and utilization can suffer if hardware and software aren't optimally allocated. And the challenge of managing applications, storage and hardware grows with each server you add to your data center.

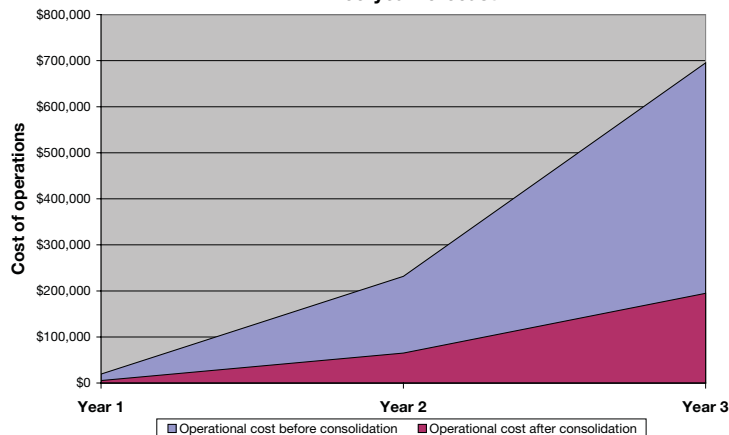
Now there's a fast, low-cost solution to server sprawl. Sirius Express Server Consolidation Assessment is designed specifically to help organizations with fewer than 25 Windows® servers. For only \$5,000, representatives of Sirius' Infrastructure Consulting Services team will provide a detailed analysis that will allow you to reclaim floor space, reduce energy consumption, improve utilization, and simplify your server and networking infrastructure so that your IT operations become more manageable.

Sirius Express Server Consolidation Assessment uses proven methodologies developed from our experience performing thousands of consolidation assessments. But the process is streamlined to make it more appropriate to small and medium businesses.

The six steps comprising this service include:

- Performing a high-level server count, noting primary function and location of each server
- Validate any assumptions made to date
- Analyzing information on current performance/utilization/configuration provided by you, comparing that data to industry standards
- Selecting the solution appropriate for the customer based on:
 - Application servers
 - E-mail servers
 - Database servers
 - Heterogeneous servers

Application Server TCO
Three-year forecast



SPOTLIGHT

Advantages of Sirius IT Optimization Services

- Uses proven methodologies
- Recommendations can be broken up into smaller projects
- Simplified processes are ready for deployment
- Standardized templates, checklists and procedures
- A comprehensive approach to making the best use of available time and resources
- A solution framework that can work within the constructs of any process tools, such as COBIT®, ITIL® and Six Sigma®

Overall benefits of IT optimization

- Fewer servers in the data center, with improved capacity utilization
- Lower total cost of ownership and simplified IT management
- Improved service responsiveness
- Increased productivity and improved performance
- Improved applications availability, security and recovery capability
- Reduced environmental and capacity demands in the data center
- Optimized and integrated business applications infrastructure
- Reduced IT infrastructure and operations costs, and lower management overhead and head count growth
- Improved business agility and flexibility
- Easier provisioning of IT in support of key business initiatives
- Improved asset management and utilization



Learn more about our Infrastructure Consulting and Software Consulting Services at www.siriuscom.com

While you're there, you can also access free webcasts on demand, register for upcoming events, access specific product and solution information, and get marketplace news.

1-800-460-1237
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Benefits of Server Optimization

Get the same benefits of consolidation that large enterprises enjoy

With a Sirius Express Server Consolidation Assessment, the benefits of consolidation—including significant cost savings—can be realized without the cost, complexity and time commitment you might expect. With help from Sirius' extensive server consolidation experience, it provides a surprisingly affordable way to:

- Optimize your IT environment on a smaller scale, and experience the cost savings first-hand
- More efficiently use your existing resources through virtualization and physical consolidation
- Break the upward trend in IT costs, and put your IT department on a path to reducing costs year after year

The sooner you engage in server consolidation, the sooner the savings will become a reality. By analyzing and prioritizing your IT challenges, and performing a comprehensive analysis of your hardware and applications infrastructure, Sirius can recommend IT optimization strategies that precisely meet your business goals. As a result, you can expect a significant reduction in the costs, risks and complexity of your IT infrastructure; improved application availability and recovery capabilities; and improved manageability of the underlying IT infrastructure.

The following chart takes information collected at a mid-size company to give you an idea of how consolidation and optimization can lower your total cost of ownership. Although every consolidation project is unique, this is a good representation of the savings that can be realized over time through a successful consolidation effort.

TCO line items	Per month	Per year	Per 3 years
Operational cost before consolidation	\$19,316	\$231,792	\$695,376
Operational cost after consolidation	\$5,408	\$64,902	\$194,688
Savings	\$13,908	\$166,890	\$500,688
One-time cost: HW, SW, Installation and Training			-\$212,000
Net 3-year savings			\$288,688
ROI in months			15.24

For more information about the Sirius Express Server Consolidation Assessment, including special promotions that may lower your cost even further, please contact your Sirius representative, or call 1.800.460.1237.



For more information, call 1-800-460-1237 or visit www.siriuscom.com

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