

Experience IT solutions live, *before you invest*

In a world where technology is critical to your business, why invest in information technology (IT) without knowing how well it can deliver? At a Sirius Technology Enablement Center™ (TEC™) you can analyze your current business and IT processes, experiment with a range of hardware and software options, explore the potential of IT solutions, and identify opportunities for improving business performance.

CUSTOMIZED TEC BRIEFINGS LET YOU EXPERIMENT

A customized briefing at a TEC brings you together with the talent and expertise of Sirius' top developers, architects, engineers and IT consultants to develop innovative technology solutions tailored to your business needs. A briefing provides access to an array of hardware and software products to:

- ♦ Give you hands-on experience with Sirius technology solutions
- ♦ Allow you to experiment with different IT configurations
- ♦ Allow you to experiment and compare products and system designs

MAKE SOUND I/T INVESTMENTS

As a result, you learn what is technically possible, you see how different IT options could work in your own environment, and you acquire the knowledge you need to make sound IT investment decisions.



EIGHT TEC LOCATIONS TO SERVE YOU

- ♦ Dallas, TX
- ♦ Des Moines, IA
- ♦ Overland Park, KS
- ♦ Minneapolis, MN
- ♦ Omaha, NE
- ♦ Portland, OR
- ♦ St. Louis, MO
- ♦ Salt Lake City, UT

ENHANCE YOUR I/T ENVIRONMENT

At a TEC briefing, you can view and explore demonstrations of technologies to enhance your current environment in many phases.

Phase One: Mapping the landscape

Sirius architects, IT consultants, and engineers become familiar with your current IT architecture, review your critical work processes, and learn about your business initiatives.

Phase Two: Charting the course

The second phase is a process of discovery and an exploration of technology solutions that can help you reach your business goals.

Phase Three: Exploring the possibilities

By demonstrating hardware and software configurations, Sirius experts bridge theory and practice, providing a proof of technology with a view into the technology solution.

Phase Four: Developing a roadmap to the future

At the conclusion of your briefing, you will know how technology can help you reach your business goals and can choose your next step with the help and guidance of a highly qualified Sirius consultant.





TYPES OF TEC BRIEFINGS

You have the option to choose which type of briefing you would prefer. All are designed to give you access to Sirius' skilled technology experts for storage, enterprise software, data center, networking and servers.

Relationship Briefings

This type of briefing works to familiarize Sirius with your business and your top technology requirements. You'll also learn how to translate technology into solutions and set yourself apart in the marketplace.

Architectural Briefings

This type of briefing is led by a solution architect and an IT consultant, and works to identify your top pain points. The briefing includes an assessment of IT alignment with current business initiatives and best practices, as well as a detailed environment review.

Educational Briefings

These types of engagements, led by experienced technical experts, provide education designed to maintain and optimize IT skills. Sirius tailors these sessions to your specific needs and can design, develop and deliver unique training and educational solutions.

Solution Briefings

This type of briefing involves technical staff from the client and Sirius, and can consist of a technology overview, a detailed product review of proposed solutions, an architecture and business initiative recap, and potentially one or more product demonstrations. Technology briefings can usually be broken down into one of two categories:

- ♦ **Proof of Technology:** Discussion, education, and demonstration of technologies that are of interest to your organization.
- ♦ **Proof of Concept:** Implementation of a solution design in order to validate that a set of specific client requirements will be met.

Client Service Engagements

These types of briefings usually consist of targeted, specialized and highly customized services. Examples include: disaster recovery testing, performance testing, pre-release technology briefings or demonstrations, and other unique integration activities.

SURROUNDING YOU WITH I/T EXPERIENCE

End-to-end IT solutions

Regardless of the technology you choose, Sirius is a total services provider, from design to implementation to maintenance.

Nine locations for experimenting live

Sirius' technology solutions can be demonstrated at each one of the nine TEC locations, allowing you to experience solutions live.

Access to technical experts

Inside a Sirius TEC you have access to skilled developers, architects, product specialists, project managers, engineers and IT consultants.

Briefing options

Your briefing options will include architectural, solutions, relationship, educational and services.

Technology options

Your briefing will combine Sirius talent with technologies such as storage, software, data center, servers and networking to develop custom-made solutions that address business challenges.

