



Client Asset Management Overview

Simplify IT asset management for better efficiency and maximized budgets

Sirius Client Asset Management helps support your IT infrastructure through comprehensive IT asset management services for hardware and software contracts, and education training credits or vouchers. These services provide you with greater insight and flexibility to increase your ability to control these areas. As a result, you can increase management efficiencies, decrease expenditures and maximize available budgets.

CUTTING COSTS BY STREAMLINING MAINTENANCE

Constantly changing IT assets make managing multi-vendor hardware and software contracts, expirations and renewals via spreadsheets very cumbersome. Sirius' people, processes and technology are focused on simplifying that task, providing you with a single point of contact and repository for this critical business data. In short, our offerings are designed to deliver asset and maintenance contract simplification for your business.

ONLINE ASSET MANAGEMENT TOOL

The Sirius Asset Management Tool allows you to track and manage your inventory and agreements online via a secure login. Once registered, you will be able to quickly review your hardware and software contracts, Sirius invoices associated with these contracts, and training credit information.

- ♦ Search assets by serial number, hardware model, machine, or contract number
- ♦ View asset details, including installation location, manufacturer, and status
- ♦ Link directly to the maintenance provider to place service calls online
- ♦ Export information in .html, .pdf, .csv, or .xml formats
- ♦ Filter by contract type, serial number, external customer number, and status
- ♦ First partner to be fully integrated with IBM's Contract Online entitlement application

ASSET MANAGEMENT SUPPORT

Sirius' Client Asset Management team helps support your IT infrastructure through comprehensive IT asset management and training services that provide you with greater insight and flexibility to increase your ability to control these cost centers. They can help increase management efficiencies, decrease expenditures and maximize available budgets, through:

- ♦ **Enhanced manageability:** Ensures ease of contract management and inventory control with one contract
- ♦ **Consolidated invoicing:** Provides defined billing terms for better money management
- ♦ **Dedicated service:** Provides a single point of contact for your organization
- ♦ **Web-enabled inventory reports:** Include password-protected reports, associated expirations, maintenance costs, and location activity
- ♦ **Flexibility:** Gives you the ability to add or move any machine at any point
- ♦ **Savings:** Achieve greater savings through pre-pay discounts and additional contract scope





MANAGED HARDWARE MAINTENANCE

Reduce maintenance costs through consolidated contracts, customized billing, and invoice management. Sirius Managed Maintenance helps you reduce management headaches and paper chases by providing IT asset management services for your hardware and software environment. In addition to our online management tool, a dedicated specialist will work with you proactively on warranty issues, problem resolution, and contract currency. Vendors supported include:

- + Brocade
- + Cisco
- + Dell
- + EMC
- + F5 Networks
- + HP
- + IBM
- + NetApp
- + StorageTek
- + Sun

SOFTWARE MAINTENANCE SUPPORT

Ensure your software licensing is current while reducing the complexity of contract management. Consolidate software support including renewals and license management. Vendors supported include:

- + HP
- + IBM
- + Novell
- + Red Hat
- + Symantec
- + Vizioncore/Quest
- + VMware

MANAGED EDUCATION

Organizations lose thousands of dollars each year by simply not being able to locate training credits they have already purchased or earned. With Sirius Client Asset Management services, you can maximize available training funds and defer unused credits for up to 24 months. We can help you assess and understand critical education gaps, register for classes, and manage training funds via a secure, online tool. Vendors supported include:

- + Cisco
- + HP
- + IBM
- + VMware

TOP TEN BENEFITS OF SIRIUS CLIENT ASSET MANAGEMENT SERVICES

Client Asset Management services from Sirius provide:

- + Contract consolidation for ease of management
- + A dedicated, single point of contact
- + Cost savings
- + Customized billing and invoice management
- + Accurate ongoing inventory and software license management
- + 24x7 entitlement support through Sirius Managed Services
- + Dynamic inventory reconciliation and credit
- + Web-enabled inventory and contract information
- + Warranty management
- + Flexible contract management

